PRESS RELEASE

The Manutencoop Facility Management Group is awarded the cleaning services on the French trains in the Montrouge area

- **SNCF – Société Nationale des Chemins de fer Français has awarded soft facility management services to our subsidiary Manutencoop Transports;**
- **Total value of the contract equal to about Euro 20 million over five years and the possibility of a 15-month extension;**
- **This order was awarded in the first foreign tender won by the MFM Group and perfectly fits in with the plans for international growth and development during the next few years;**
- **This is an impressive outcome which is a demonstration of MFM's high level of expertise in managing cleaning services in the railway sector.**

Zola Predosa (Bologna), 23 March 2017 – **Manutencoop Facility Management S.p.A.** ("MFM" or the "Company"), which is the lead company of the main Italian group operating in the Integrated Facility Management sector, announces that its subsidiary **Manutencoop Transports has won the European tender launched by SNCF – Société Nationale des Chemins de fer Français,** the French Railway Company, for the supply of soft facility management services on the railway lines in the Montrouge area, which extends south-east from the Montparnasse district in Paris.

The Contract is worth about Euro 20 million and has a term of **five years** running from 1 May 2018, which may be renewed for further 15 months.

This order is key to MFM's growth because it has been awarded in the first foreign tender won by the Group, in line with the plans for international growth and development during the next few years.

This Contract is also a further demonstration of MFM's high level of expertise in the management of cleaning services in the railway sector. In Italy the Group already provides cleaning services on all the trains in NTV – Nuovo Trasporto Viaggiatori's fleet and in its waiting rooms and station offices; it also cleans regional trains in some parts of Italy for Trenitalia, the main Italian passenger railway company, and provides an accompaniment and onboard assistance service for night train passengers.

Manutencoop Transports, which is wholly owned by Manutencoop Facility Management through Manutencoop International FM, is the Group company responsible for business development in France.

SNCF is the French state-owned company responsible for marketing and selling rail services for passengers and freight and for the exploitation and maintenance of the French rail track network. SNCF runs about 32,000 km of track, 1,500 km of which is high-speed and 14,500 electrified, used by 14,000 trains a day.

Giuliano Di Bernardo, ***Chairman and Chief Executive Officer of Manutencoop Facility Management S.p.A.***, has commented: "*We are very pleased with this outcome, which is a valuable form of international appreciation of our know-how in a particularly attractive market for the MFM Group, France, especially as the contract is with a partner of high standing such as SNCF, which has appreciated the quality of our offer with respect to the proposals submitted by the major international players. This contract is all the more exceptional because it is the first time in SNCF's recent history that it has awarded cleaning services other than to a local group.*"

Manutencoop Facility Management S.p.A.

The Manutencoop Facility Management S.p.A. Group ("MFM") is the leading Italian operator and one of the main European players in the Integrated Facility Management sector, *i.e.*, it manages and provides integrated services targeted at properties, the environment and in support of healthcare services. Specifically, the services provided by the MFM Group are divided into two main business areas: 1. **Integrated Facility Management** – property management and maintenance services (environmental hygiene, technical and maintenance services, landscaping, logistics, auxiliary services, heat management, lighting, document management, fire prevention and video surveillance systems) delivered also through specialized companies; 2. **Laundering & Sterilization** – linen rental and industrial laundering services and linen and surgical instruments sterilization for healthcare operations, delivered through the subsidiary Servizi Ospedalieri S.p.A. MFM's headquarter is located in Zola Predosa (Bologna), it has offices all over Italy and employs more than 16,000 people throughout Italy.

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